

Business Development Manager

- **Research Commercialisation**
- **Physical Sciences/Engineering – Chemical/Electrical/Industrial**

Enjoying continued success at the forefront of research commercialisation, this organisation boasts some of the industry's finest practitioners. A wealth of cutting edge research is expertly analysed for market and commercial feasibility whilst Intellectual Property is robustly protected and managed.

Commercialising this research in the global business community is without doubt a supremely challenging, complex and at the same time, rewarding proposition. Success may present itself in the form of a long term licensing agreement or, on a much larger scale with spin off of an entirely new company.

To advance your career in this aspirational role you should have 5+ years post graduate commercial/sales/business development experience. Your track record of success must be supported by tertiary qualifications in one or more of the following fields;

- Industrial, Chemical, Environmental or Electrical Engineering
- Physical or Material Sciences

Ideally complimented by a degree in Business/Law or an MBA. Complex stakeholder management will require exemplary interpersonal skills whilst the breadth of work demands Project Management skills that are second to none.

Please call Philip O'Sullivan on 02 8005 3456 to discuss further or submit your CV to apply@callaways.com.au ref BDM06/07

Candidates are reminded that applications will not be considered if made direct to NSi or via a third party other than Callaways.

Please note the application closing date is 21st July 2010.